

# Standard Rate Sheet (Revised April 1, 2020)

## 1. COMPENSATION

Client shall pay CalClean the following lump sum and unit price bill rates for work performed. Such payments shall be deemed to include all of CalClean's costs, overhead, and profit for accomplishing such work.

# 1.1 ALL INCLUSIVE BILL RATES FOR HIGH VACUUM DUAL PHASE EXTRACTION SERVICE

	Net 30 Price	PWP* Price
1 day of continuous usage	\$3,090	\$3,400
2 days of continuous usage	\$6,120	\$6,730
3 days of continuous usage	\$9,090	\$9,990
4 days of continuous usage	\$11,990	\$13,188
5 days of continuous usage	\$14,690	<b>\$16,315</b>
6 days of continuous usage	\$17,615	\$19,374
7 days of continuous usage	\$20,330	\$22,365
8 days of continuous usage	\$22,990	\$25,289
9 days of continuous usage	\$25,585	\$27,870
10 days of continuous usage	\$28,120	<b>\$30,930</b>
11 days of continuous usage	\$30,590	\$33,650
12 days of continuous usage	\$33,000	\$36,300
13 days of continuous usage	\$35,350	\$38,885
14 days of continuous usage	\$37,640	\$41,400
15 days of continuous usage	\$39,860	<b>\$43,850</b>
16 days of continuous usage	\$42,025	\$46,230
17 days of continuous usage	\$44,125	\$48,538
18 days of continuous usage	\$46,165	\$50,780
19 days of continuous usage	\$48,140	\$52,956
20 days of continuous usage	\$49,440	<b>\$54,400</b>
21 days of continuous usage	\$49,440	\$54,400
22 days of continuous usage	\$49,440	\$54,400
23 days of continuous usage	\$49,440	\$54,400
24 days of continuous usage	\$49,440	\$54,400
25 days of continuous usage	\$49,440	<b>\$54,400</b>
26 days of continuous usage	\$49,440	\$54,400
27 days of continuous usage	\$49,440	\$54,400
28 days of continuous usage	\$49,440	\$54,400
29 days of continuous usage	\$49,440	\$54,400
30 days of continuous usage	\$49,440	\$54,400
31+ days	\$1,648 /day	\$1,813/day

<sup>\*</sup> PWP = Pay When Paid within 15 days

A day is defined as usage for 24 consecutive hours.

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Equipment downtime of up to two hours per day average for maintenance/repairs of equipment is included in the rates. Additional downtime will be made up at end of event. Rates are portal to portal from job site to job site. Usage of additional trucks will follow above listed pricing.

## \* The All-Inclusive Bill Rates include the following:

- Free technical input from company engineer(s) for site cleanup optimization
- The low noise truck or trailer-mounted 25-hp, 450-CFM high-vacuum Liquid Ring Pump for high-vacuum dual phase extraction (HVDPE) or high-vacuum soil vapor extraction (HVSVE)
- Inlet knockout tank for entrained liquids and silts
- Transfer pump capable of transferring liquids when unit is under high vacuum (>21"Hg)
- The required hoses and well seals for up to 5 extraction wells (2", 3", or 4")
- Onsite traffic control cones, delineators and flags (Street Traffic Control not included)
- Rubberized traffic-rated ramps to protect vacuum extraction hoses
- Grid electric power or a generator for electric power and diesel for the generator
- Natural gas or propane as supplemental fuel for the thermal/catalytic oxidizer system
- One equipment operator during the project (8 hours per day) to take readings (maximum 4 wells and no more often than once every four hours), including vacuum and groundwater depth measurements. Additional hours and/or a second operator at \$45/hour.
- Horiba MEXA-324JU analyzer for field measurements of gasoline range hydrocarbons (up to 10,000 ppmv measured as Hexane)
- Depth sounder or interface probe for groundwater depth measurements
- Manometers or magnehelics for vacuum measurements in observation wells

#### 1.2 VARIABLE COSTS

Mob/Demob of Groundwater Treatment Trailer \$500 per event per job site

Groundwater Treatment System (Includes carbon disposal) Patent Pending

- \$0.40/gallon, Maximum Charge for water treatment is \$28,000 for a 30-day event

**Down Hole Pump** \$90 per day per pump

Tedlar Bags for Vapor Samples \$15.00 each

Per Diem

For events greater than 5 consecutive days

Included in rates

For events less than 5 consecutive days

\$150/day/person

Mob/Demob of Truck-Mounted System

For locations within 30 miles of CalClean Storage Facility Included in rates

For locations more than 30 miles of CalClean Storage Facility \$4.00/mile

Permits for Air Districts or Water Discharge Various Locations Permits are Included

in all-inclusive rates. Site-specific

permits are billed at cost.

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**Diesel Fuel for System** Actual costs to CalClean between \$0.90 and \$1.70 per gallon

are included in the all-inclusive rates. A fuel price adjustment may be made for actual costs below or above these amounts.

**Propane for System** Actual costs to CalClean between \$0.70 and \$1.50 per gallon

are included in the all-inclusive rates. A fuel price adjustment may be made for actual costs below or above these amounts.

Mark-Up on Other Costs CalClean may mark up 10% other costs incurred that are not

part of CalClean's normal operations (e.g. lab costs, storage

tanks, etc.).

#### 2. INVOICING

At the end of each job or every 30 days (in case a project is longer than 30 days), CalClean will submit an original, faxed or emailed invoice for Work performed at the specific site.

## 3. ADDITIONAL PAYMENT PROCEDURE

\* This does not include Performance Based Cleanup Projects or State Trust Fund Projects.

If Client pays an invoice <u>immediately</u> upon receipt, CalClean shall grant and Client shall take a 3% discount against the invoice total. If Client pays an invoice within 10 days of invoice receipt, CalClean shall grant and Client shall take a 2% discount against the invoice total. Other discounts may be provided from time to time for early payment. **Standard terms for payment are net 30 days.** 

## 4. CANCELLATION FEE

Client understands that CalClean is making best efforts to schedule an event for Client. If Client schedules an extraction event and then cancels or postpones the event within seven calendar days of the start of the event, a cancellation fee of \$1,000.00 per extraction day may be billed.

# 5. SPECIAL PROVISIONS

Client understands that costs and terms provided in a site-specific proposal would govern the work. Rates in this Schedule may change based on specific job site conditions that might warrant higher or lower system costs, or other costs. **To avoid misunderstandings, Clients are encouraged to request site-specific written quotes**. We can be reached at (714) 936-2706 or via email at noelshenoi@calclean.com

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