



Standard Rate Sheet (Revised August 1, 2019)

1. COMPENSATION

Client shall pay CalClean the following lump sum and unit price bill rates for work performed. Such payments shall be deemed to include all of CalClean's costs, overhead, and profit for accomplishing such work.

1.1 ALL INCLUSIVE BILL RATES FOR HIGH VACUUM DUAL PHASE EXTRACTION SERVICE

| | <u>Net 30 Price</u> | <u>PWP* Price</u> |
|------------------------------------|---------------------|--------------------|
| 1 day of continuous usage | \$3,000 | \$3,300 |
| 2 days of continuous usage | \$5,940 | \$6,534 |
| 3 days of continuous usage | \$8,820 | \$9,702 |
| 4 days of continuous usage | \$11,640 | \$12,804 |
| 5 days of continuous usage | \$14,400 | \$15,840 |
| 6 days of continuous usage | \$17,100 | \$18,810 |
| 7 days of continuous usage | \$19,740 | \$21,714 |
| 8 days of continuous usage | \$22,320 | \$24,552 |
| 9 days of continuous usage | \$24,840 | \$27,324 |
| 10 days of continuous usage | \$27,300 | \$30,030 |
| 11 days of continuous usage | \$29,700 | \$32,670 |
| 12 days of continuous usage | \$32,040 | \$35,244 |
| 13 days of continuous usage | \$34,320 | \$37,752 |
| 14 days of continuous usage | \$36,540 | \$40,194 |
| 15 days of continuous usage | \$38,700 | \$42,570 |
| 16 days of continuous usage | \$40,800 | \$44,880 |
| 17 days of continuous usage | \$42,840 | \$47,124 |
| 18 days of continuous usage | \$44,820 | \$49,302 |
| 19 days of continuous usage | \$46,740 | \$51,414 |
| 20 days of continuous usage | \$48,000 | \$52,800 |
| 21 days of continuous usage | \$48,000 | \$52,800 |
| 22 days of continuous usage | \$48,000 | \$52,800 |
| 23 days of continuous usage | \$48,000 | \$52,800 |
| 24 days of continuous usage | \$48,000 | \$52,800 |
| 25 days of continuous usage | \$48,000 | \$52,800 |
| 26 days of continuous usage | \$48,000 | \$52,800 |
| 27 days of continuous usage | \$48,000 | \$52,800 |
| 28 days of continuous usage | \$48,000 | \$52,800 |
| 29 days of continuous usage | \$48,000 | \$52,800 |
| 30 days of continuous usage | \$48,000 | \$52,800 |
| 31-65 days | \$1,600 /day | \$1,760/day |
| 65+ days | \$1,500 /day | \$1,650/day |

* PWP = Pay When Paid within 15 days

A day is defined as usage for 24 consecutive hours. **Also see 1.3 below – Interruptible Rate Program for the best rate structure and lowest costs for site cleanup.**

Equipment downtime of up to two hours per day for maintenance/repairs of equipment is included in the rates. Additional downtime will be made up at end of event. Rates are portal to portal from job site to job site. Usage of additional trucks will follow above listed pricing.

* The All-Inclusive Bill Rates include the following:

- Free technical input from company engineer(s) for site cleanup optimization
- The low noise truck or trailer-mounted 25-hp, 450-CFM high-vacuum Liquid Ring Pump for high-vacuum dual phase extraction (HVDPE) or high-vacuum soil vapor extraction (HVSVE)
- Inlet knockout tank for entrained liquids and silts
- Transfer pump capable of transferring liquids when unit is under high vacuum (>21"Hg)
- The required hoses and well seals for up to 5 extraction wells (2", 3", or 4")
- Traffic control cones, delineators and flags (Street Traffic Control not included)
- Rubberized traffic-rated ramps to protect vacuum extraction hoses
- Grid electric power or a generator for electric power and diesel for the generator
- Natural gas or propane as supplemental fuel for the thermal/catalytic oxidizer system
- One equipment operator during the project (8 hours per day) to take readings (maximum 4 wells and no more often than once every four hours), including vacuum and groundwater depth measurements. Additional hours and/or a second operator at \$40/hour.
- Horiba MEXA-324JU analyzer for field measurements of gasoline range hydrocarbons (up to 10,000 ppmv measured as Hexane)
- Depth sounder or interface probe for groundwater depth measurements
- Manometers or magnehelics for vacuum measurements in observation wells

1.2 VARIABLE COSTS

Mob/Demob of Groundwater Treatment Trailer \$500 per event per job site

Groundwater Treatment System (Includes carbon disposal) Patent Pending

(For influent gw >10,000 ppb TPH-g*) \$0.35/gallon
Maximum Charge for water treatment is \$28,000 for a 30-day event

(For influent gw <10,000 ppb TPH-g*) \$0.30/gallon
Maximum Charge for water treatment is \$28,000 for a 30-day event

* TPH-g concentrations based on highest gw concentration in any extraction well over past 24 months)

Down Hole Pump \$70 per day per pump

Tedlar Bags for Vapor Samples \$14.00 each

Per Diem



For events greater than 5 consecutive days

Included in rates

For events less than 5 consecutive days

\$150/day/person

Mob/Demob of Truck-Mounted System

For locations within 30 miles of CalClean Storage Facility

Included in rates

For locations more than 30 miles of CalClean Storage Facility

\$4.00/mile

Permits for Air Districts or Water Discharge

Various Locations Permits are Included in all-inclusive rates. Site-specific permits are billed at cost.

Diesel Fuel for System

Actual costs to CalClean between \$0.90 and \$1.70 per gallon are included in the all-inclusive rates. A fuel price adjustment may be made for actual costs below or above these amounts.

Propane for System

Actual costs to CalClean between \$0.70 and \$1.50 per gallon are included in the all-inclusive rates. A fuel price adjustment may be made for actual costs below or above these amounts.

Mark-Up on Other Costs

CalClean may mark up 10% other costs incurred that are not part of CalClean's normal operations (e.g. lab costs, storage tanks, etc.).

1.3 INTERRUPTIBLE RATE PROGRAM (*Recommended for longer remediation projects*)

Cost of \$1,400 per day (net 30) / \$1,540 (PWP) for the HVDPE system will be provided for a contract for 120 HVDPE days to be completed within nine months. Each return to the site will be for at least seven consecutive days, and each stay away from the site no more than thirty consecutive days. Invoices will be submitted on a monthly basis. Water treatment costs are as shown in Section 1.2 above with a 10% discount. If Client decides to cancel or suspend contract at any time, final invoice will be revised to recapture standard rates (see 1.1 above) from the first day of HVDPE operations and the additional costs included in the final invoice.

2. INVOICING

At the end of each job or every 30 days (in case a project is longer than 30 days), CalClean shall submit an original, faxed or emailed invoice for Work performed at the specific site.

3. ADDITIONAL PAYMENT PROCEDURE

* This does not include Performance Based Cleanup Projects or State Trust Fund Projects.

If Client pays an invoice immediately upon receipt, CalClean shall grant and Client shall take a 3% discount against the invoice total. If Client pays an invoice within 10 days of invoice receipt, CalClean shall grant and Client shall take a 2% discount against the invoice total. Other discounts may be provided from time to time for early payment. **Standard terms for payment are net 30 days.** For payment of invoices beyond the first 30 days, a finance charge of \$100 per extraction day may be added to each invoice for each 30 days that the invoice is unpaid after the first 30 days.

4. CANCELLATION FEE



PROTECTING AMERICA'S WATERS

Client understands that CalClean is making best efforts to schedule an event for Client. If Client schedules an extraction event and then cancels or postpones the event within seven calendar days of the start of the event, a cancellation fee of \$1,000.00 per extraction day may be billed.

5. SPECIAL PROVISIONS

Client understands that costs and terms provided in a site-specific proposal would govern the work. Rates in this Schedule may change based on specific job site conditions that might warrant higher or lower system costs, or other costs. **To avoid misunderstandings, Clients are encouraged to request site-specific written quotes.** We can be reached at (714) 936-2706 or via email at noelshenoi@calclean.com